Investor Presentation

August 2026

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This Presentation also contains information concerning the Company’s industry, competitive position and the markets in which it operates, including general expectations, addressable market size, market position, market share and market opportunity, is based on information from third-party sources, including independent industry publications and other reports, internal data and management estimates. Management estimates are derived from publicly available information released by independent industry analysts, subscription-based publications and other third-party sources, as well as data from our internal research, and are good faith estimates based on assumptions made by the Company upon reviewing such data, and our experience in, and knowledge of, such industry and markets, which the Company believes to be reasonable. This Presentation also contains data and estimates derived from a March 2026 industry report commissioned by us and prepared by Altman Solon US, LP, a third-party strategy consulting firm (the “Altman Solon Report”). The Altman Solon Report does not constitute financial, legal or investment advice. Any industry forecasts are based on data (including third-party data), models and experience of various professionals and are based on various assumptions, all of which are subject to change without notice. Data regarding the Company’s industry and the Company’s market position and market share within its industry are inherently imprecise and are subject to significant business, economic and competitive uncertainties beyond our control, and you are cautioned not to place undue reliance on such information or estimates. In addition, projections, assumptions and estimates of the future performance of the industry in which the Company operates, and the Company’s future performance, are necessarily subject to uncertainty and risk due to a variety of factors, including those described in “Forward-looking Statements.” These and other factors could cause results to differ materially from those expressed in the estimates made by the independent parties and by the Company.

Non-GAAP Financial Measures

This Presentation includes certain financial measures that are not calculated in accordance with generally accepted accounting principles in the United States (“GAAP”), including Adjusted EBITDA, Adjusted EBITDA Margin, Free Cash Flow, Free Cash Flow Conversion, Net Debt, and Net Leverage Ratio. Management uses these non-GAAP financial measures to evaluate the Company’s operating performance, cash generation, liquidity, leverage profile and ability to execute its strategic priorities. The Company believes these measures provide useful supplemental information to investors in evaluating period-to-period operating performance and financial position.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information presented in accordance with GAAP. These measures may not be comparable to similarly titled measures used by other companies. Reconciliations of each non-GAAP financial measure to the most directly comparable GAAP financial measure are provided in the Appendix to this Presentation.

BUSINESS OVERVIEW

ITG AT A GLANCE

Business Overview

Scaled National Provider	Mission critical services across digital and other utility infrastructure industries
Strong Visibility & Recurring Revenue	Long-term contracts and NTM backlog[1] provide forward visibility
FUSE360, Tech-Enabled Platform	Driving full-lifecycle delivery with real-time visibility and efficiency
Strategic and Synergistic M&A	Expands capabilities and geographic reach 23 tuck-in acquisitions completed since 2019
Proven Execution	Consistent delivery at scale driven by culture of safety, quality and reliability

~$1.2Bn	~13%	~$1.3Bn	~92%	8K+
2025 Revenue	2025 Adj. EBITDA Margin[2]	2025 NTM Backlog[1]	of 2025 Revenue from MSAs	of Average Daily Work Orders Completed

Representative Customers

Fiber & Broadband Providers

altice optimum. · Astound · brightspeed · Charter Communications Spectrum · COMCAST xfinity · COX · GIGAPOWER · RIPPLE FIBER · FRONTIER · Virgin media

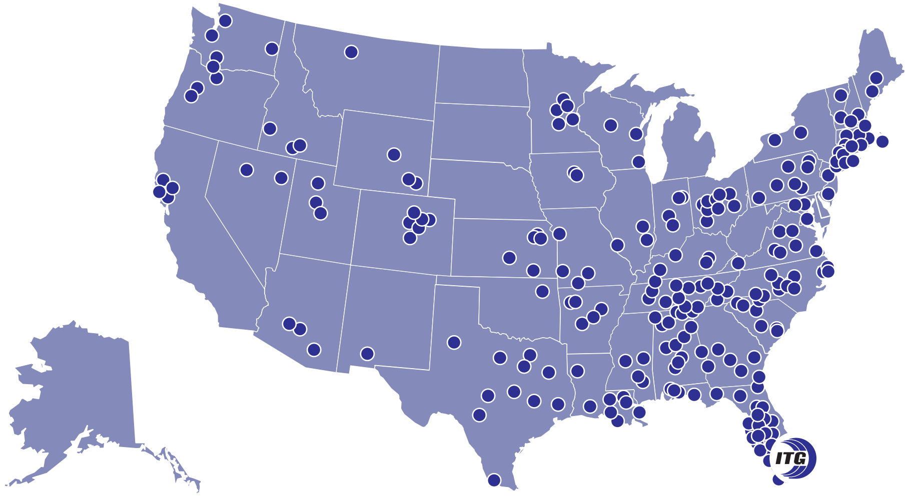
Data Centers

aws · Microsoft · Plenary · zayo

Utilities

Cleveland Utilities · ECE · EVERSOURCE · First Electric Cooperative · TECO AN EMERA COMPANY

National Footprint



Service Footprint · Field Office · ITG Headquarters

Notes: Information as of December 31, 2025, unless otherwise stated. Acquisition count as of August 12, 2026.

1. Next Twelve Month (NTM) Backlog represents total committed future revenue over the next twelve months supported by executed contracts, historical activity levels, customer guidance, and / or management estimates. Timing for revenue from projects included in NTM Backlog is subject to change based on a number of factors. Actual results may differ materially.
2. Represents a non-GAAP measure. Please see the Disclaimer for additional information about this non-GAAP measure and see the Appendix for reconciliation of non-GAAP measure to the most comparable GAAP measure.

OUR CORE E&M SERVICES

Engineering & Consulting

Comprehensive engineering, design, analysis, siting, and consulting for new fiber and wireless networks

Maintenance & Upgrades

Preventative maintenance, routine repairs, emergency restoration, locates, network monitoring and proactive upgrades of broadband, fiber and wireless networks

Last-Mile Fulfillment

Outsourced professional residential and commercial installations, upgrades, and service calls for tier 1 communications providers

Scope Expansion: Data Centers

Campus interconnectivity and long-term maintenance for hyperscale operators with a growing suite of capabilities and network monitoring services

High Growth

26%
Revenue CAGR
(2023 – 2025)

Entrenched Customers

0%
Customer Churn
Since 2023

Attractive Business Model

Unit-Based Pricing

Often Territory Exclusivity

Scaled Revenue and Visibility

$0.7Bn
2025 Revenue

$0.8Bn
NTM Backlog
(Dec-25)[1]

1. Next Twelve Month (NTM) Backlog represents total committed future revenue over the next twelve months supported by executed contracts, historical activity levels, customer guidance, and / or management estimates. Timing for revenue from projects included in NTM Backlog is subject to change based on a number of factors. Actual results may differ materially.

OUR CORE INFRASTRUCTURE DEPLOYMENT SERVICES

Fiber-to-the-Premises

Fiber-to-the-home and other end markets as well as turnkey contracting of underground and aerial fiber lines in varied, often difficult environments nationwide

Fiber-to-the-Data Center

Installation of data center fiber connections, upgrades, and campus builds including for the largest U.S. hyperscalers

Fiber Backhaul

Turnkey contracting of middle-mile fiber to connect local access points to central core networks and long-haul fiber

Other Utility

Underground support for water, sewer, drainage, and gas utility systems; introduced in 2025

High Growth

44%
Revenue CAGR
(2023 – 2025)

Multi-Year Revenue Visibility

$0.6Bn
NTM Backlog
(Dec-25)[1]

Attractive Business & Risk Model

Primarily Unit-Based Pricing

No Material Loss Projects

Growing Customer List

~3x
Customer Base Growth Since 2021

1. Next Twelve Month (NTM) Backlog represents total committed future revenue over the next twelve months supported by executed contracts, historical activity levels, customer guidance, and / or management estimates. Timing for revenue from projects included in NTM Backlog is subject to change based on a number of factors. Actual results may differ materially.

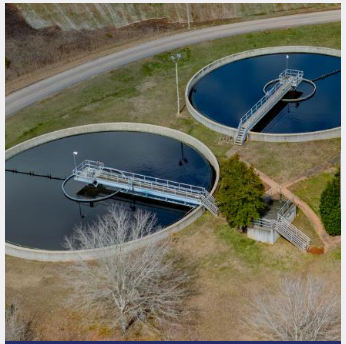
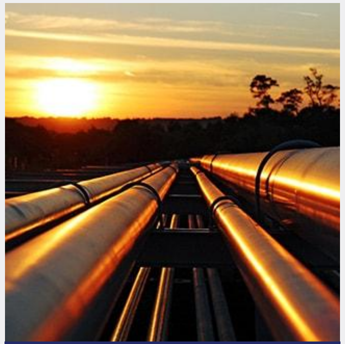
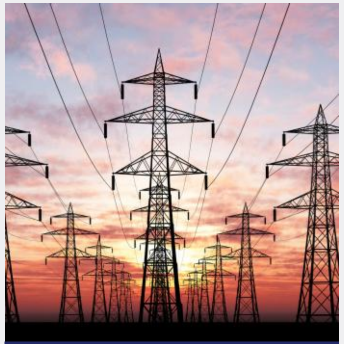
WHY INVEST IN ITG

1. Capitalizing on Multi-Decade Digital Infrastructure Investment Tailwinds
2. Differentiated National Platform Powered by Proprietary FUSE360 Technology
3. Deep Blue-Chip Customer Relationships Driving Share Gains and Retention
4. Solid Visibility from MSAs, Backlog and Recurring Revenue
5. Multiple Proven Growth Levers Across Organic Expansion, Adjacencies and M&A

Sources: Altman Solon Consulting Report (2026).
1. Represents 2025 total addressable market for E&M and Infrastructure Deployment service lines.

MARKET OPPORTUNITY

POSITIONED TO CAPITALIZE ON ATTRACTIVE END MARKETS

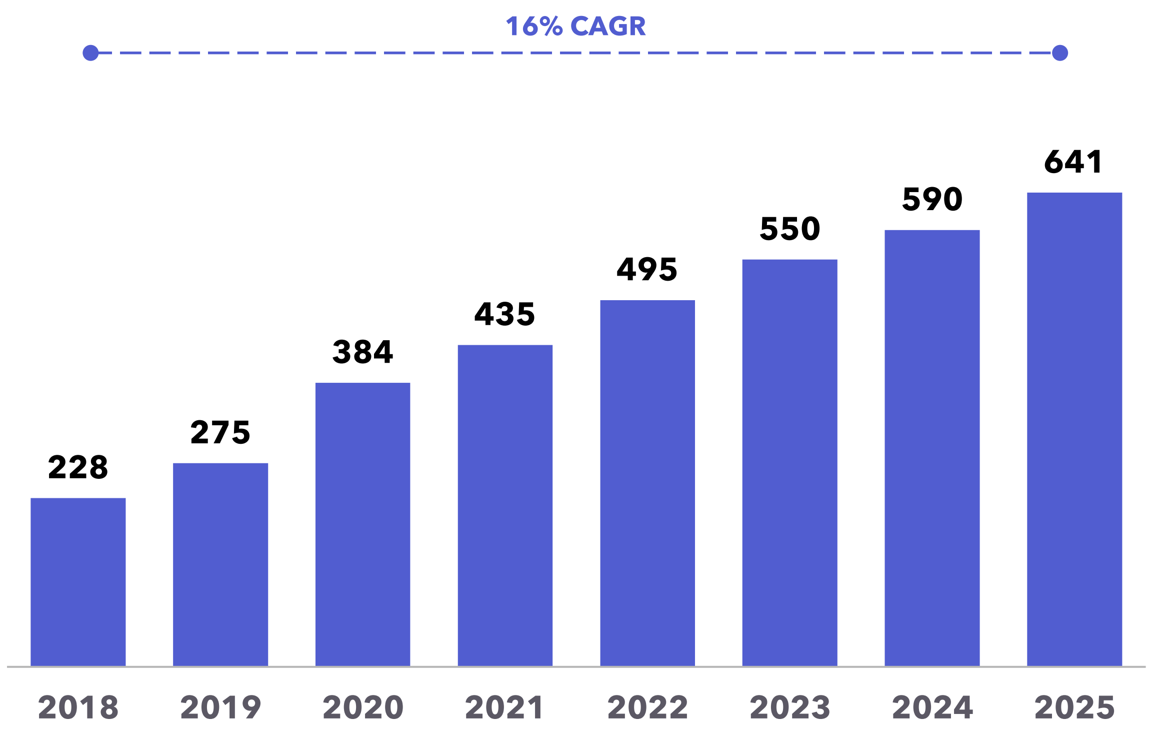
	Digital Infrastructure			Other Utilities		
End Markets	**Communications**		**Data Centers**	**Water / Sewer**	**Gas**	**Electric**
Key Drivers	• Fiber to the Home • Data Demand Growth • Data Center Connectivity • 5G and Small Cell • Government Subsidies • DOCSIS Upgrades		• IoT Demand Growth • Cloud Computing • Generative AI • Global Data Consumption • Hyperscaler Investment • Capacity Expansion	• Infrastructure Modernization • Population Growth	• Utilities Outsourcing • Modernization • Regulatory Mandates • Data Centers On-Site Generation	• Load Growth • Inflection in Utility Capex • Continued Outsourcing Trends
Cumulative TAM (2025A – 2029E)	Wireline FTTH[1] **$124Bn**	Wireless **$29Bn**	**$29Bn**	**$20Bn**[2]		**$86Bn**
CAGR (2025A – 2029E)	**4%**	**7%**	**10%**	**3%**		**11%**

Sources: Altman Solon Market Report (2026). 1. Includes Residential and SMB wireline. 2. Denotes figures applicable for Water, Sewer & Gas Utility.

HIGH SPEED BROADBAND IS AN ESSENTIAL UTILITY

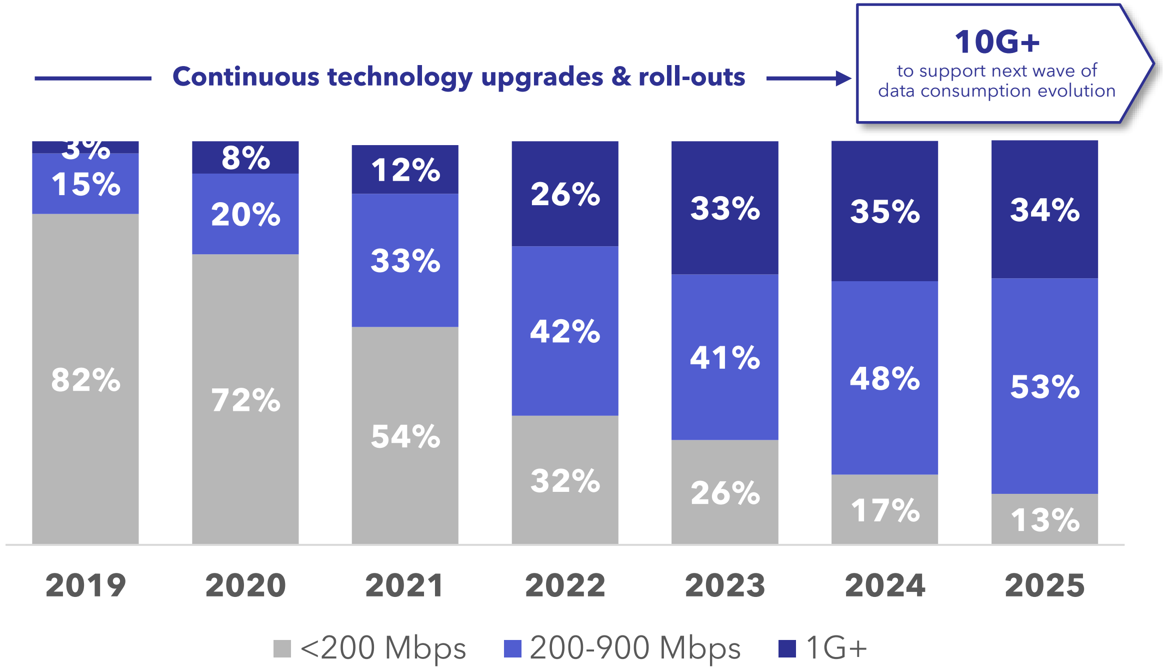
Rapid and Consistent Data Consumption Growth

Weighted Average Data Consumed Per Household Subscriber Per Month (Gigabytes)[1]



Consumers Demanding Higher Internet Speed

Household Subscriber Provisioned Broadband by Speed Tier[1]



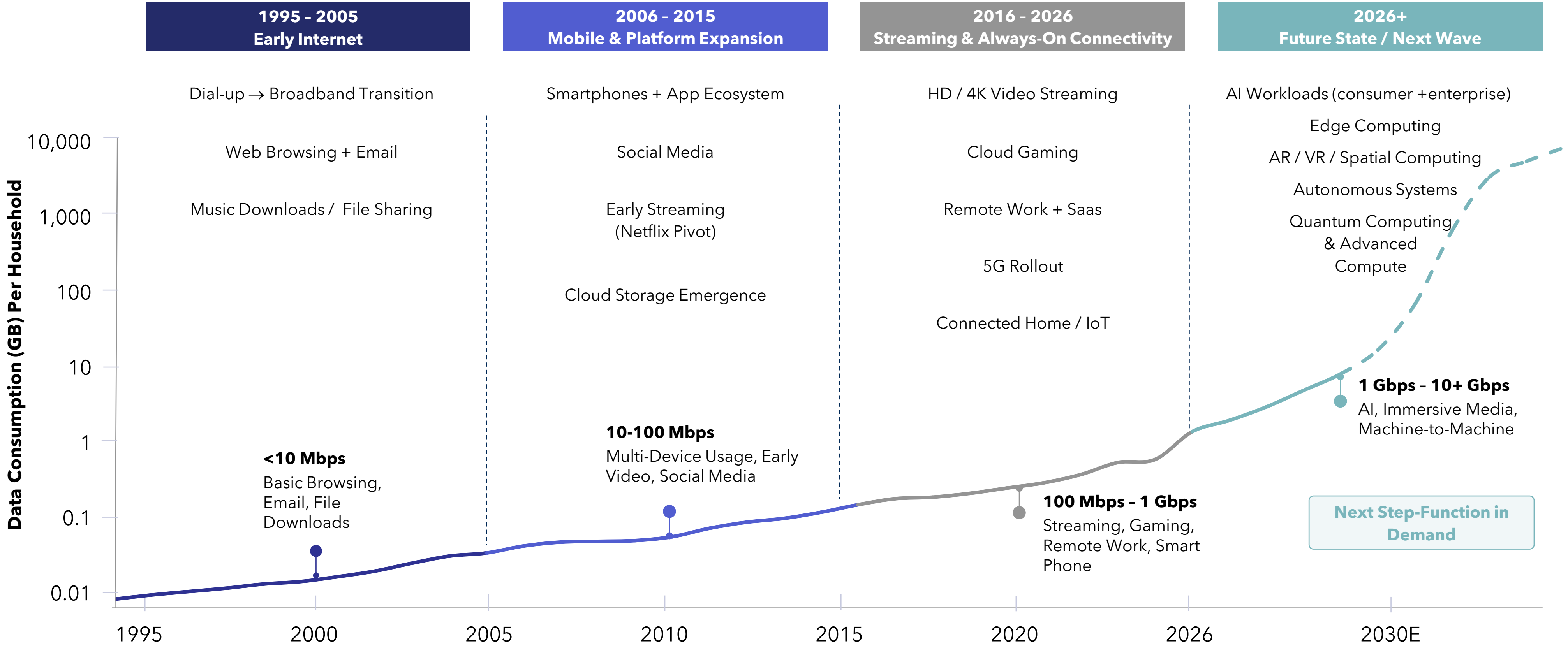
10G rollout remains in early innings, with legacy infrastructure across most of the base driving a sustained, multi-year upgrade cycle

Sources: OpenVault OVBI 4Q25 Report, NCTA.

1. Data reflects 4th quarter end of each period.

THE STRUCTURAL GROWTH OF DATA CONSUMPTION

30+ Years of Compounding Demand Driven by Technology Innovation



Key Takeaways

- Data consumption has grown exponentially, not linearly
- Each innovation wave creates a step-change in demand
- Next wave (AI + immersive + edge) likely drives another order-of-magnitude increase
- ITG benefits from continuous infrastructure upgrades required to support data consumption growth and evolving use cases

Sources: Industry Reports, Cisco VNI, Statista, Company Estimates.

BROADBAND INVESTMENT TAILWINDS

$126Bn

Cumulative Broadband Outsourced Services Investment 2026E - 2029E[1]

$102Bn
Private Funding
81% of '26-29E Investment

altice | AT&T | brightspeed
Charter Communications | Comcast | Consolidated communications
Frontier | T Mobile | verizon

+ A long tail of communications providers and private builders

$24Bn
Government Programs
19% of '26-29E Investment

$42Bn BEAD (NTIA) 2026 – 2031 Deployment	$25Bn States 2022 – 2029E Deployment	$20Bn RDOF (FCC) 2020 – 2030 Deployment
$7Bn	$10Bn	$7Bn

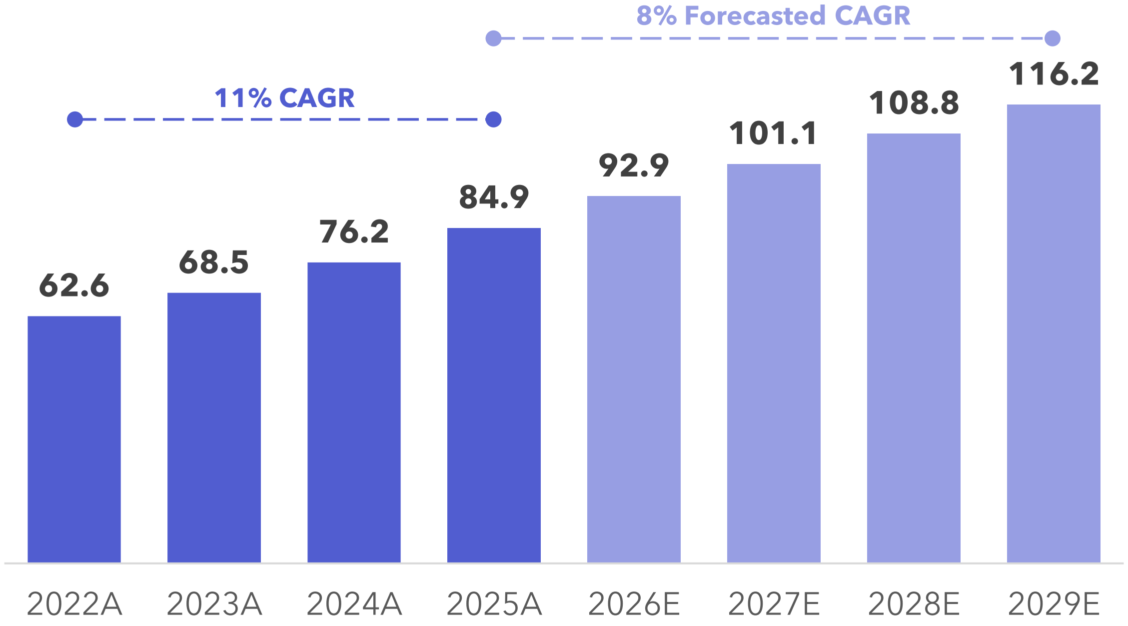
Cumulative 2026E - 2029E estimated broadband deployment

Sources: RVA North American Fiber Broadband Report 2025, Altman Solon Consulting Report (2026).
1. For U.S. Cable and Fiber Infrastructure Deployment and E&M outsourced services that ITG offers.

HIGH GROWTH IN FIBER-TO-THE-HOME DEPLOYMENTS

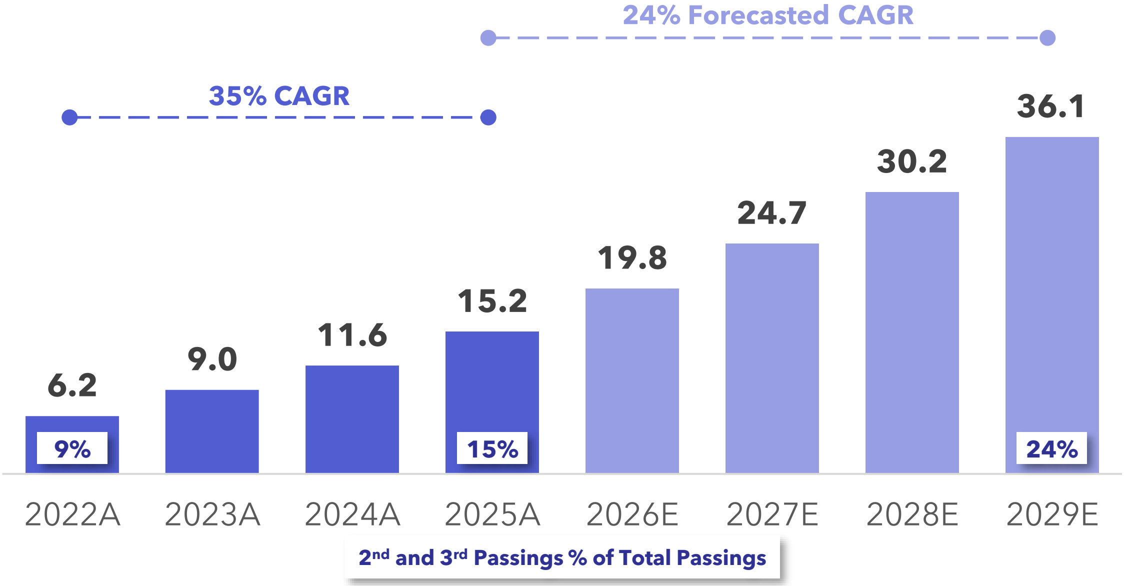
Visible Growth in Unique Fiber Home Passings

Cumulative Unique U.S. Homes Marketed Fiber, # of Millions[1]



Compounded by Accelerating Overbuild

Cumulative 2nd or 3rd Fiber Passings for U.S. Homes, # of Millions[1]



Project Cost Inflation Driven by Scarcity of Labor and Increasing Complexity

+23%

Aerial Fiber Deployment Cost Increase

(Median Cost per Foot, 2025 vs. 2023)

+11%

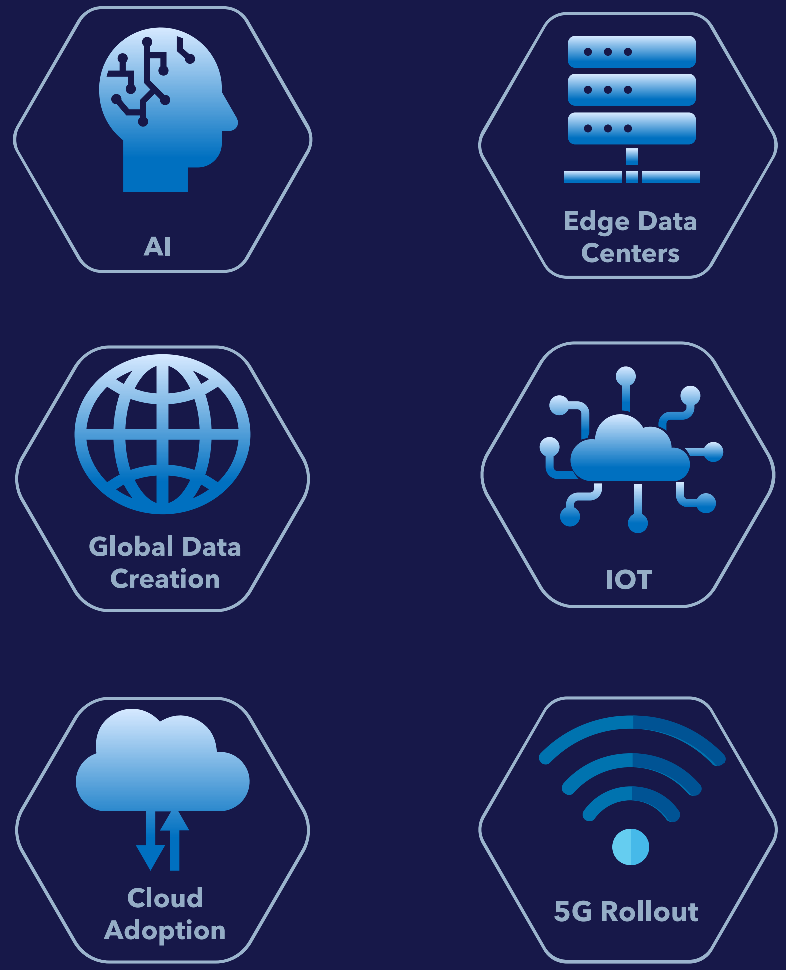
Underground Fiber Deployment Cost Increase

(Median Cost per Foot, 2025 vs. 2023)

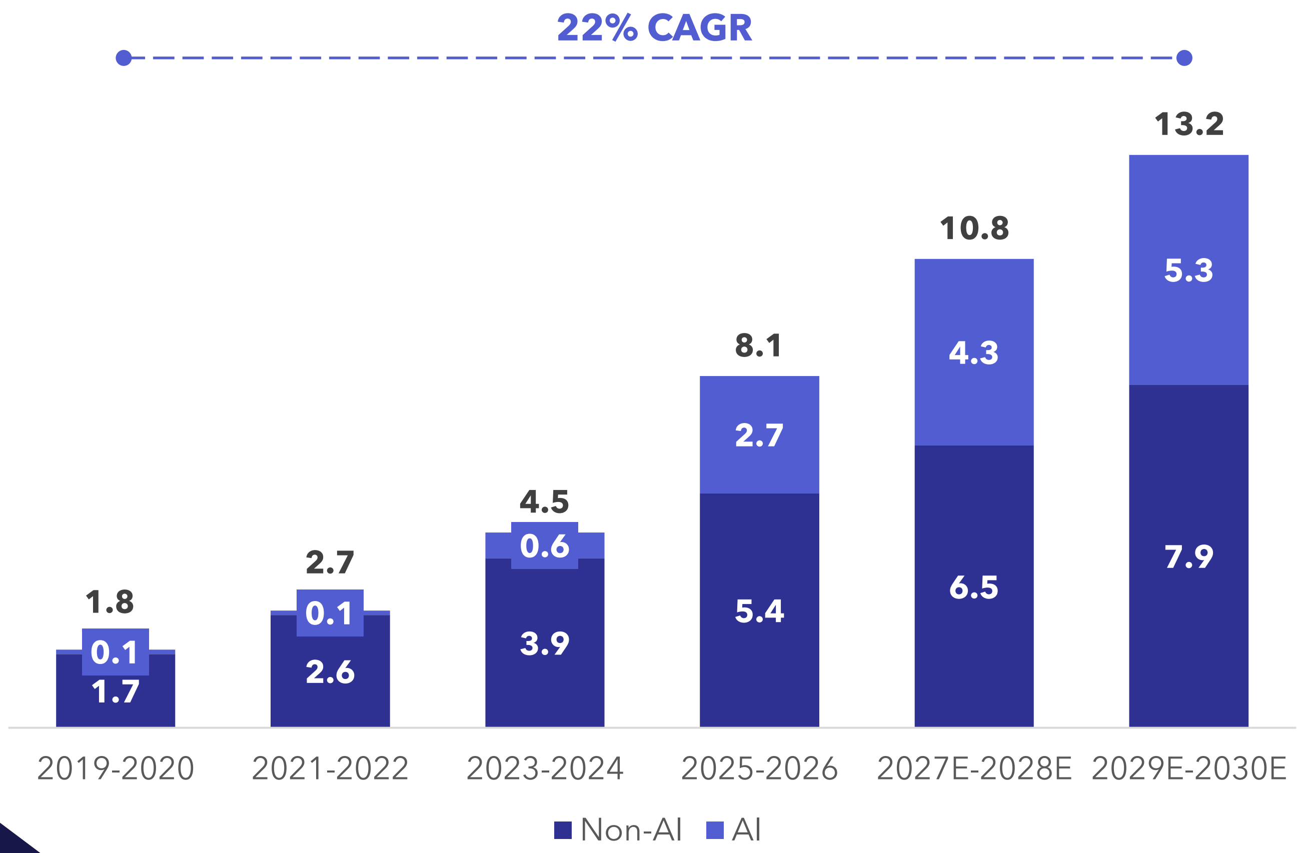
Sources: RVA North American Fiber Broadband Report 2025, Fiber Broadband Association 2025 Fiber Deployment Cost Annual Report.

1. Data reflects 3rd quarter end of each period.

DATA CENTER GROWTH DRIVEN BY SECULAR TRENDS



Incremental Data Center Capacity by Use Case
(GW)



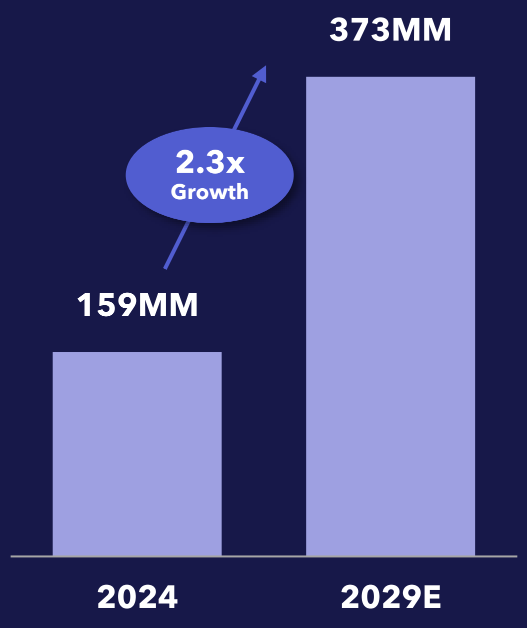
Sources: OC&C Strategy Consultants.

DATA CENTER & AI DEMAND DRIVING FIBER GROWTH

$5B 2025 Data Center Wireline Market to Grow ~10% CAGR Through 2029E

Rapid Data Center Fiber Growth Expected

Miles of U.S. Data Center Fiber In-Place (# Millions)



~30MM[1] | ~60MM

Annual Fiber Miles Deployed

213MM
Total DC Fiber Miles Deployed
(2024 – 2029)

51%
Upgrades on Existing Routes

31%
New Data Center Connections

18%
New Long-Haul Routes

~2x Growth
In Annual DC Fiber Deployment
(2029E vs. 2024)

Cloud computing, generative AI, and IoT demand growth expected to drive **2x+ growth in U.S. data center GW capacity** from 2025 to 2029E

Fiber is the backbone of AI and cloud data centers, and essential for high-capacity, low-latency, and secure data transmission and interconnection needs

Driving accelerating demand for existing fiber infrastructure capacity upgrades, new data center internet connections, and new long-haul fiber routes

ITG is rapidly taking data center market share

Sources: Altman Solon Consulting Report (2026), RVA, Fiber Broadband Association: The Underappreciated Need to Enable AI and Data Center Growth (June 2025).

1. Metric as of 2025.

ONGOING INFRASTRUCTURE UPGRADES & MAINTENANCE

Aging Legacy Infrastructure Requires Renewed Servicing

~40-50 Years

Age of Large Portions of U.S. Telecom Infrastructure

- Significantly **aged communications infrastructure** necessitating consistent repairs
- **Fiber lines routinely inadvertently cut** and damaged
- Infrastructure approaching or **exceeding their intended service life**

High-Volume and Demanding End-Customer Service

~12.4MM

ITG Workorders Completed (2022 – YTD May 2026)

- Growth in data usage and IoT devices driving **higher end-customer activity**
- **Rapid growth in new FTTH connections** requiring post-implementation fulfillment and maintenance
- Increasing connectivity importance driving **growing demand for faster-time-to-service** and issue resolution

Dynamic Industry Undergoing Significant Upgrades

10G

Internet Speeds Rolling Out in 2026

- Customers aggressively pursuing **speed upgrades and new connections**
- Data center and AI demand driving **wholesale middle-mile fiber upgrades**
  - ~50% of fiber is limited to 1G
- DOCSIS 4.0 enables 10G today; DOCSIS 5.0 enables **25G starting in 2027**
  - Infrastructure built before 2020 requires full physical plant upgrades

Sources: Cable Labs, Charter, CCG Consulting, POTs and PANs.

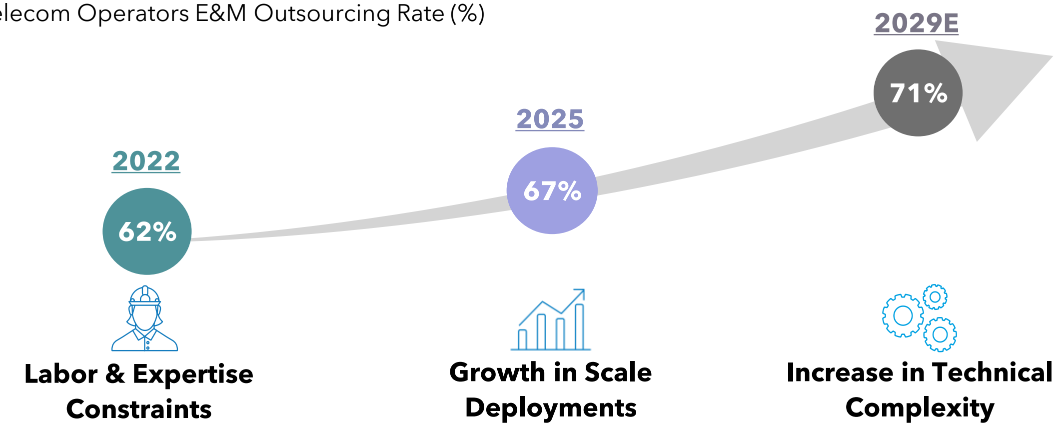
FAVORABLE MARKET DYNAMICS BENEFITTING ITG

Mounting Competitive Pressures Faced by Carriers

- Intensifying competition is increasing network investment needs
- Deleveraging pressure limiting carrier capex
- Shift toward off-balance sheet infrastructure partnerships
- Technology driving flexible, outsourced labor models
- The top carriers have reduced headcount by 21% since 2019

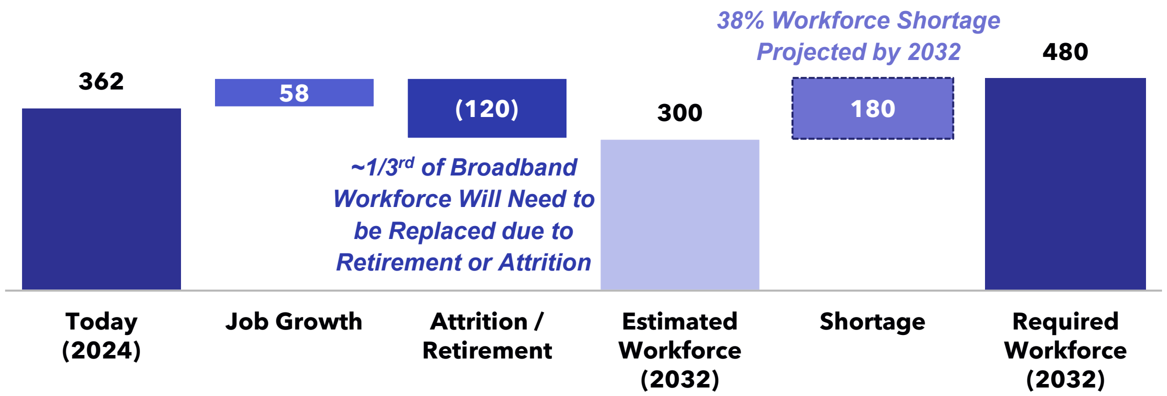
Driving Greater Reliance on Outsourced Labor

Telecom Operators E&M Outsourcing Rate (%)



Shrinking and Aging Craft Labor Base

Broadband Workforce (000s)[1]



Implications for ITG

- *Win Share from Insourced Work and Smaller Providers*
- *Better Crew Utilization*
- *More Embedded Partnerships and Better Terms with Clients*
- *Achieve Organic Growth from Labor Inflation*

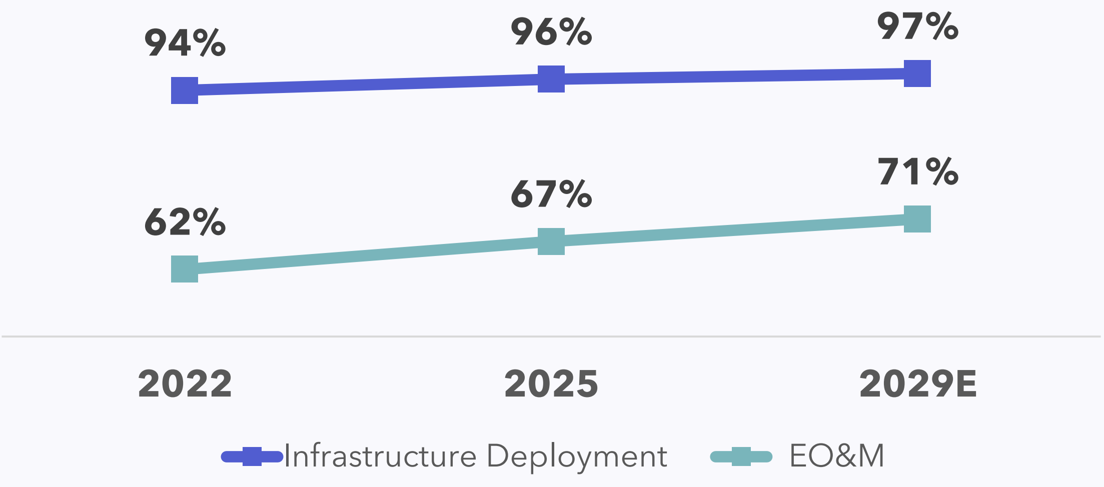
Sources: Altman Solon Consulting Report (2026), Fiber Broadband Association, Power & Communication Contractors Association.

1. Refers to the combination of the national broadband construction workforce and the national broadband technician workforce.

INCREASING OUTSOURCING & VENDOR CONSOLIDATION

Communications Industry Outsourcing Rates

(% of Labor and Engineering Expense)



- Communications customers have lower headcount utilization and higher overhead and travel costs
- Outsourced contractors offer scalability, efficiency, and expertise, enabling operators to improve speed and quality while reducing cost

Sources: Altman Solon Consulting Report (2026).

Vendor Consolidation Benefitting ITG

Structural shift among communications customers to **consolidate vendor lists to fewer and more scaled partners** capable of managing the service requirements across the entire lifecycle

- **Consistent, high-quality service delivery at national scale**
- **End-to-end service offering across project sizes**
- **Portfolio-based territory management drives faster deployment**
- **Cost and risk advantages through simplified vendor management and stronger balance sheet**

Enables ITG to drive continued wallet share expansion with core customers, service line cross-sell, and higher M&A activity

COMPETITIVE ADVANTAGES

WHY ITG WINS

Customer Needs

End-to-end execution of complex, rapidly evolving infrastructure projects nationwide

Accelerate speed-to-market as funding depends on deployment progress

Access to trained labor nationwide to reliably execute at scale

The ITG Advantage

National scale + end-to-end capabilities simplify complex infrastructure delivery

Single provider across the full lifecycle, from siting and engineering through deployment, maintenance and upgrades

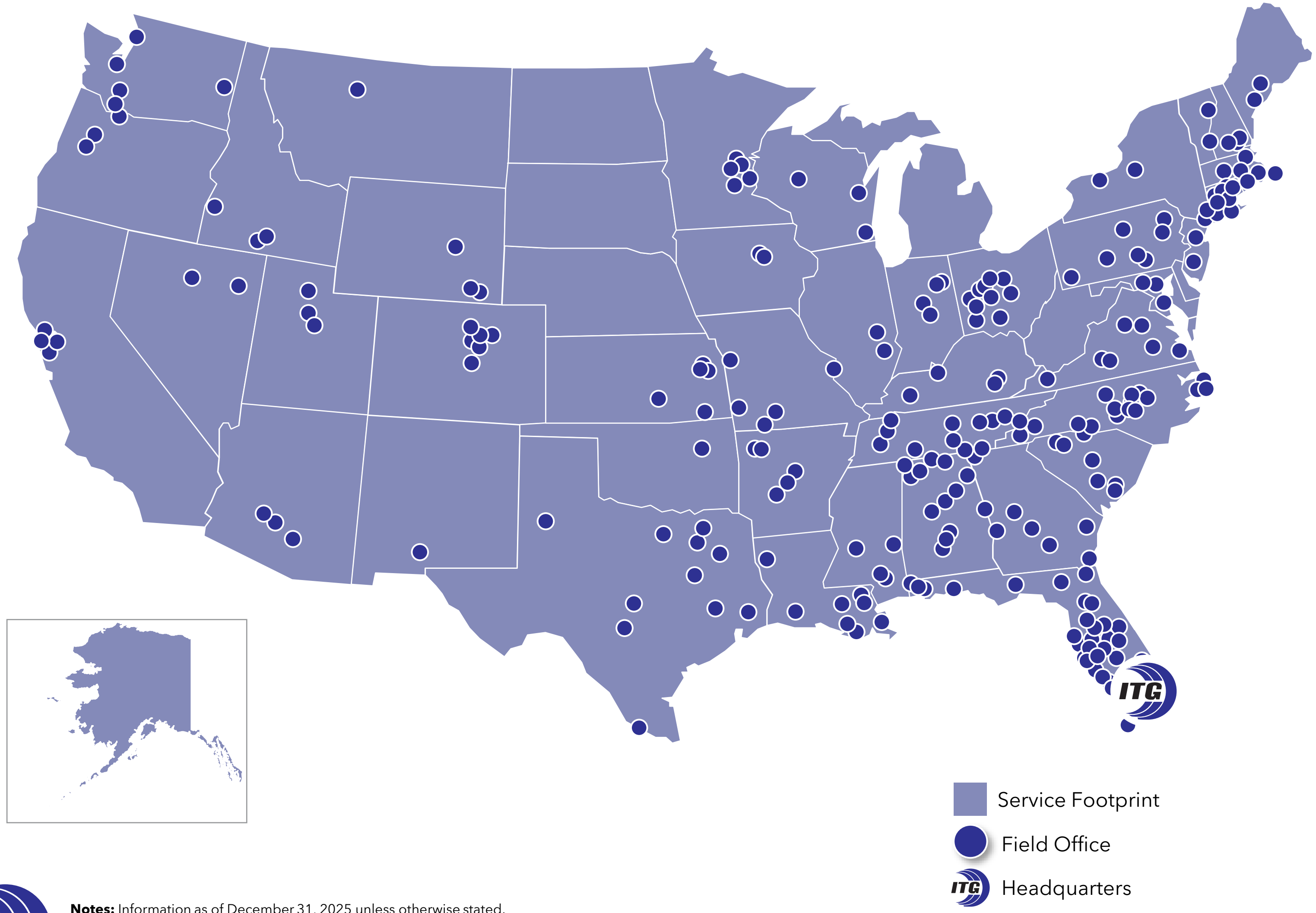
High-touch relationship driven model enables faster, more responsive execution

Scaled talent access, rapid employee onboarding and fleet investment support speed-to-market

FUSE360 platform + scaled workforce drive differentiated execution at scale

10K+ employee and subcontractor network enabled by tech-driven recruiting, onboarding and real-time operational visibility

INTEGRATED AND EXPANSIVE NATIONAL FOOTPRINT



~2,900	+	Flexible	=	10,000+
ITG Skilled Employees		Subcontractor Base To Meet Demand		Total Workforce

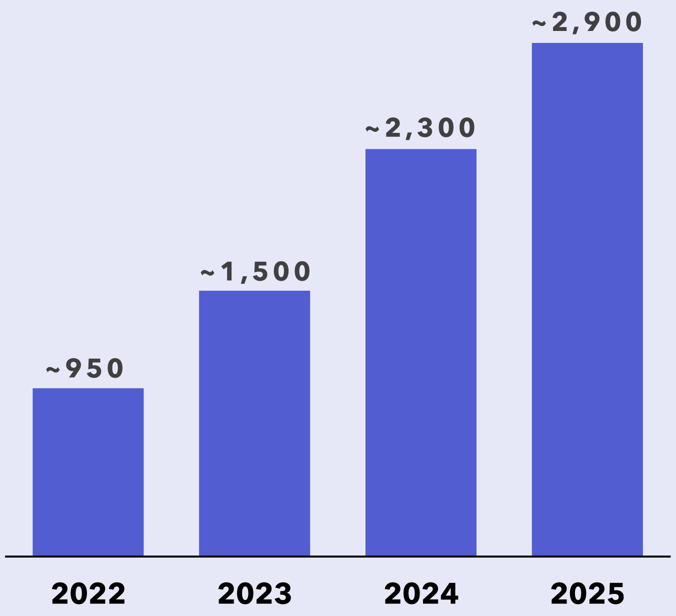
49	240+	8K+
U.S. States Served	Field Locations	Avg. Daily Work Orders Completed

- **Customers are consolidating with vendors that can serve nationally,** enabling consistent service, efficient oversight, and enhanced labor availability
- **ITG's national footprint enables dynamic, high-density and responsive staffing** by simplifying crew mobilization for new projects and geography-specific seasonality while optimizing performance
- **Local field offices enable high-touch relationships** for exceptional service and cross-sell of complementary services

Notes: Information as of December 31, 2025 unless otherwise stated.

LARGE INSTALLED BASE OF SKILLED-CRAFT LABOR

Scaled and Growing Direct Employee Base



(# of Full-Time ITG Employees)

Repeatable and Dependable Labor Engine

1 Recruit

- ✓ Proven playbook for employee hiring across multiple channels
- ✓ FUSE360-enabled, highly automated onboarding

2 Train

- ✓ In-house, career-focused training via FUSE360 platform and direct in-person training
- ✓ Superior safety outcomes with LTIR of 0.84[1]

3 Retain

- ✓ Culture of safety and employee development
- ✓ Clear advancement opportunities

Flexible Partner Ecosystem

~2,900 Employees + **~7,400** Subcontractor Employees = **10,000+** Flexible Workforce

ALL
Contractors Insured and E-Verified

Why Subcontractors Choose ITG

Scale
Scaled footprint means steady volumes and bigger jobs to keep crews working

Stability
Long-term contracts and repeat customers provide predictable and safe work

Technology (FUSE360)
One system leads to less paperwork, fewer surprises, and smoother jobs

Long-Term Partnership
Clear scopes, strong field support, and repeat work for quality subcontractors

A differentiated workforce model powered by local recruiting, tech-enabled onboarding, and career-based retention

1. Reflects average 2025 Lost Time Incident Rate score.

FUSE360 IS THE BACKBONE OF OUR OPERATION

One Integrated, Proprietary Platform

Operations	Workforce	Enterprise
Work Order Processing	Human Resources	Financial Reporting
Job Dispatching	Learning Management	Customer Relationship Management
Fleet Management		Fleet Management
Quality Control / Asset Tracking	Safety Management	Quality Control / Asset Tracking

Less than 0.5%
ITG Annual IT Spend % of Revenue[1]

How FUSE360 Creates Value

Drives consistent execution at scale
Standardized workflows and quality control across large, distributed workforce

Enables real-time operational visibility
Closed-loop data supports faster decisions, accountability and responsiveness

Powers ITG's scalable workforce model
Technology enabled recruiting, onboarding training and workforce management

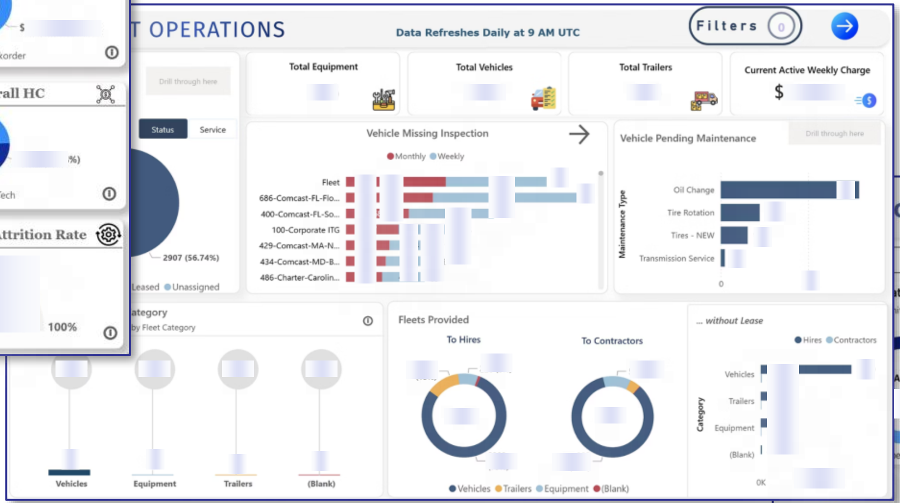
Creates a more efficient operating model
Integrated functionality reduces administrative burden and supports growth without commensurate increase in overhead

1. Based on ITG's annual spend and revenue for the year ended December 31, 2025.

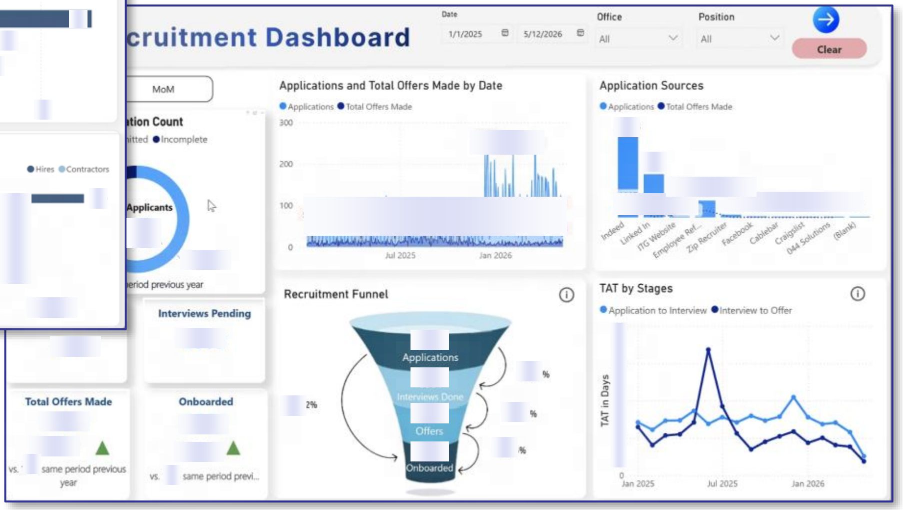
REAL-TIME VISIBILITY & DECISION SUPPORT

Operational Visibility

Fleet Operations



Recruitment



DEEP RELATIONSHIPS WITH BLUE-CHIP CLIENTS

Fiber & Broadband Providers

altice optimum
Astound
AT&T
breezeline
brightspeed
Charter Communications Spectrum
COMCAST xfinity
Consolidated communications
FRONTIER
GIGAPOWER
lumos
RIPPLE FIBER
Uniti Fiber
cox
FiberLight
intrepid
kinetic
TDS
Tillman Fiber
Virgin media
ziply fiber

ITG

Utilities

Cleveland Utilities
ECE
EVERSOURCE
First Electric Cooperative
TECO AN EMERA COMPANY
WaterlooFiber
WHITE RIVER VALLEY ELECTRIC COOPERATIVE

Data Centers

aws
Microsoft
Plenary
zayo

17 Years

Avg. Top 5 Customer Tenure

2.5x+

Customer Logo Growth Since 2021

ITG

GROWING, WELL-TENURED CUSTOMER RELATIONSHIPS

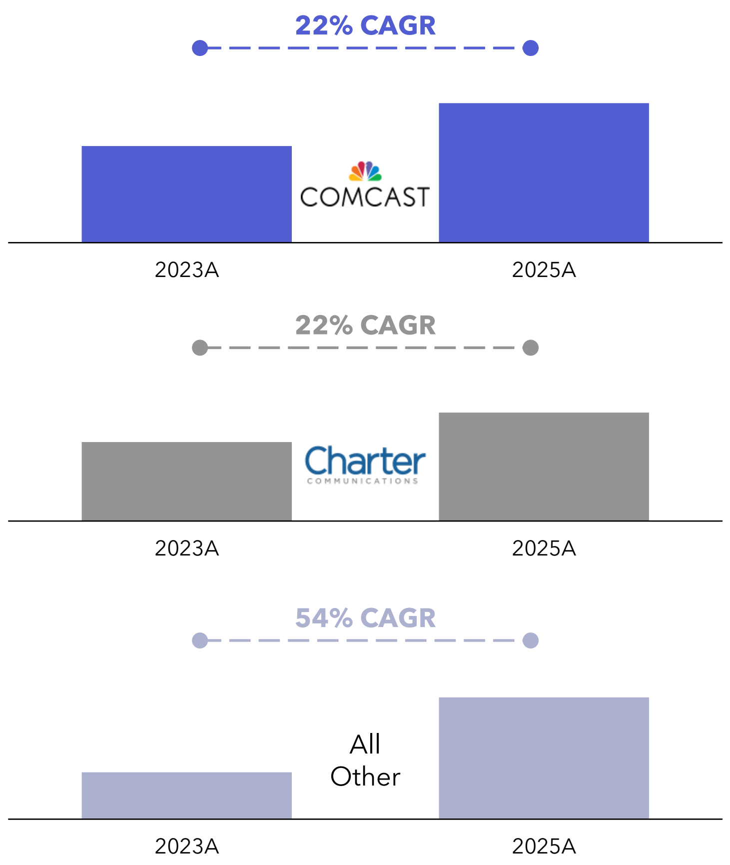
Reputation-driven industry where past performance drives future awards

Accountable delivery against customer timelines through a tech- and metrics-driven culture

Customer-recognized execution excellence at the highest quality standards

Leadership maintains direct relationships with senior executives at key customers

ITG Revenue Driven by Customer



#1

National Vendor Ranking with Comcast in 2024, 2025, and YTD 2026[1]

17 Years

Average Top 5 Customer Tenure with ITG

1. Ranking in customer satisfaction based on Comcast average national provider net promoter scores. YTD 2026 performance as of April 13, 2026.

GROWTH STRATEGY

OUR GROWTH STRATEGY

High Visibility Fiber & Broadband Growth		Rapidly Gaining Share in High Growth Adjacencies		Repeatable M&A
Grow with Existing Customers	**Land & Expand New Customers**	**Data Center**	**Utility & Wireless Infrastructure**	**Execute Accretive, Strategic M&A**
Convert infrastructure deployment into re-occurring E&M revenue through cross-sell of services and capture of outsourcing and vendor consolidation	Diversify customer base through new logo wins and expand across geographies, services and project scopes	Deepen established relationships with fiber providers + hyperscalers and accelerate new-customer adoption	Capitalize on momentum across large, high-growth adjacent markets and leverage transferable capabilities	Acquiror of choice with proven, consistent acquisition engine with disciplined sourcing, integration excellence
~$1.3Bn 2025 NTM Backlog1	**Recent New Logo Wins**			**23** Acquisitions Since 2019[2]

Source: Altman Solon Consulting Report (2026).

1. Next Twelve Month (NTM) Backlog represents total committed future revenue over the next twelve months supported by executed contracts, historical activity levels, customer guidance, and / or management estimates. Timing for revenue from projects included in NTM Backlog is subject to change based on a number of factors. Actual results may differ materially.
2. As of August 12, 2026.

EXPANDING & DIVERSIFYING OUR CUSTOMER BASE

Customer Diversification Supported by Multi-Year Funding Tailwinds

2.5x+ Customer Base Growth Since 2021

Scaled, national providers, increasingly preferred by customers

$102Bn Private Network Investment[1]

$24Bn Government Programs[1]

Funding tailwinds expand pipeline

+

Win New Logos with Full-Lifecycle Offering

National and Regional Providers

- End-to-end delivery for build out projects and re-occurring follow-on work
- Word-of-mouth referrals driven by superior execution and craft labor availability

BEAD-Funded Builds

- Proven ability to execute government subsidized build out projects

High-Quality Growth Through New Customers

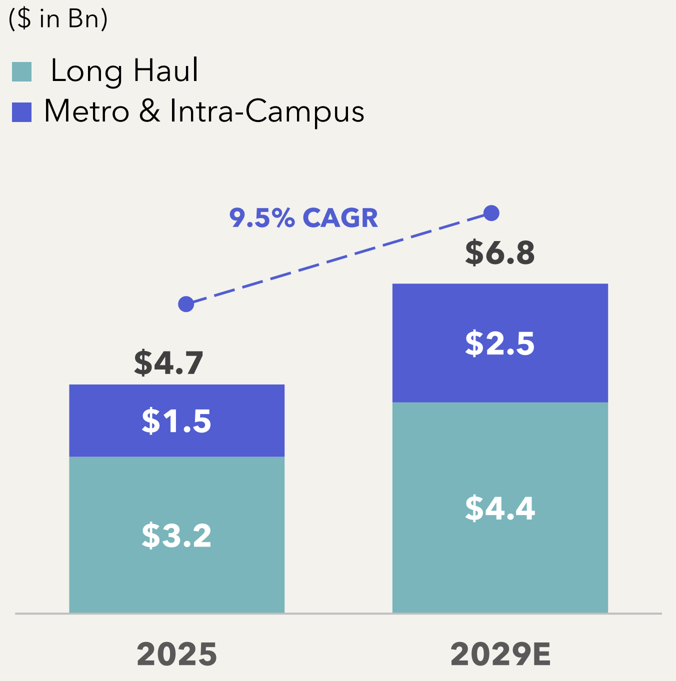
- ✓ **Land:** New logos ramp from initial build to repeat programs
- ✓ **Attach:** Maintenance-heavy scopes expand re-occurring E&M contribution
- ✓ **Scale:** National footprint supports multi-region expansion of successful programs

Sources: RVA North American Fiber Broadband Report 2025, Altman Solon Consulting Report (2026).
1. 2026E-2029E for U.S. Cable and Fiber Infrastructure Deployment and E&M outsourced services that ITG offers.

GROW DATA CENTER SERVICES

ITG is positioned to win, expand scope, and attach re-occurring E&M revenue within data center buildout

Data Center Wireline TAM



ITG Exposure

Full Life Cycle Capabilities

Interconnect Expertise

Re-Occurring E&M Revenue

Why ITG Wins

Existing customer relationships (fiber operators + hyperscalers)

National footprint + scalable labor

FUSE360 improves visibility and repeatability

~$540MM

Data Center Projects in Existing Backlog

Sources: RVA North American Fiber Broadband Report 2025, Altman Solon Consulting Report (2026).

DATA CENTER SERVICES GROWTH OPPORTUNITY

Building on existing relationships across hyperscalers and fiber operators to scale multi-site programs

Today:
Core Offering

- FTTDC construction (backbone → campus)
- Campus interconnect / extensions
- Re-occurring O&M attachment (repair, upgrades, emergency response)

Highest fit with current capabilities; fastest to scale

Near-Term:
Inside-the-Fence Connectivity & Low Voltage

- Fiber splicing and structured connectivity within campus
- Low voltage signaling and related systems
- Monitoring / management systems (connectivity-related)

Expand scope within existing campuses / MSAs

Over Time:
Selective Mission-Critical Systems Management

- Low / medium voltage power distribution
- Back-up power / UPS
- Building automation
- Mechanical / HVAC

Pursue selectively via partnerships and tuck-in M&A

ITG to prioritize core connectivity then expand inside-the-data center selectively

EXPANSION WITH ADJACENT UTILITY END MARKETS

Wireless

Repeatable deployment + recurring maintenance

Small cell / OSP deployment and ongoing E&M services

Why Attractive

$29Bn
Cumulative TAM
(2025A-2029E)

Water & Gas

Aging infrastructure + sustained replacement needs

Underground construction, upgrades and maintenance

Why Attractive

$1.9T
Investment Need Over The Next 10 Years

$37Bn
Invested Annually by U.S. Gas Utilities

Electric Distribution

Grid modernization + unprecedented load growth

Distribution maintenance, upgrades and hardening

Why Attractive

8%
Utility CapEx
2024 – 2029E CAGR

75%
2025 Utility CapEx Outsourced

ITG's Right to Win

National Scale

Existing field footprint supports expansion with limited incremental G&A

Tech-Enabled Execution

Crew mobility + utilization optimization drive efficient execution across markets

Re-Occurring Model

Contracting and post-build maintenance model aligns with ITG's attachment model

Transferable Expertise

Underground construction, engineering, permitting, and utility execution capabilities

Sources: Altman Solon Consulting Report (2026).

ITG IS AN ACQUIROR-OF-CHOICE

New Service Offering | Density in Existing Region | Regional Expansion

Repeatable M&A Strategy & Playbook

23
Strategic Acquisitions Completed Since 2019 [1]

Day 1
Acquisitions Onboarded to FUSE360

~$500M
Potential Revenue in Active M&A Pipeline

✓ Accelerate customer diversification, service capability expansion, and regional expansion

Proven Integration Platform

~6%
AVG. COST SYNERGIES[2]

<3x
EV/LTM EBITDA AVERAGE SYNERGIZED MULTIPLE[3]

✓ Acquisitions are integrated onto a single operating platform

Representative Service Adjacencies

- Electric Utility Distribution
- Utility and Private Locate
- ISP Data Center Services
- Electrical Contracting
- EV Charging
- BESS Services

✓ Significant opportunity set of hundreds of regional and local providers

Notes: Timeline does not include all acquisitions.
1. As of August 12, 2026.
2. Cost synergies represent ITG's estimate of annualized cost savings realized or expected to be realized following an acquisition, calculated as a percentage of the acquired company's revenue at the time of acquisition.
3. Synergized multiple represents acquisition enterprise value divided by LTM EBITDA at the time of acquisition, inclusive of identified cost synergies.

EXECUTE ACCRETIVE & STRATEGIC M&A

Disciplined approach that expands capabilities, density, and customer diversification

23
Acquisitions Completed Since 2019[1]

Target Profile

- ✓ Core-adjacent capabilities that expand lifecycle offering
- ✓ Regional densification and customer diversification in priority markets
- ✓ Strong cultural fit

19
Bilateral / Proprietary Acquisitions[2]

How We Source

- ✓ Founder-led network and reputation as preferred partner
- ✓ Bilateral / off-market focus with clear seller value proposition

FUSE360
Immediate "Plug-and-play" Integration

How We Create Value

- ✓ Day 1: migrate to FUSE360 + standard operating cadence + capture overhead synergies
- ✓ Day 30+: cross-sell + market expansion to grow revenue

2026+ M&A Priorities

1. **Capability adds:** locates, D&E / specialty
2. **Core market tuck-ins:** crews / coverage to lift utilization
3. **Customer diversification:** expand into new customers

Hundreds of Actionable Targets
Across Regional Mom-and-Pop Operator Market

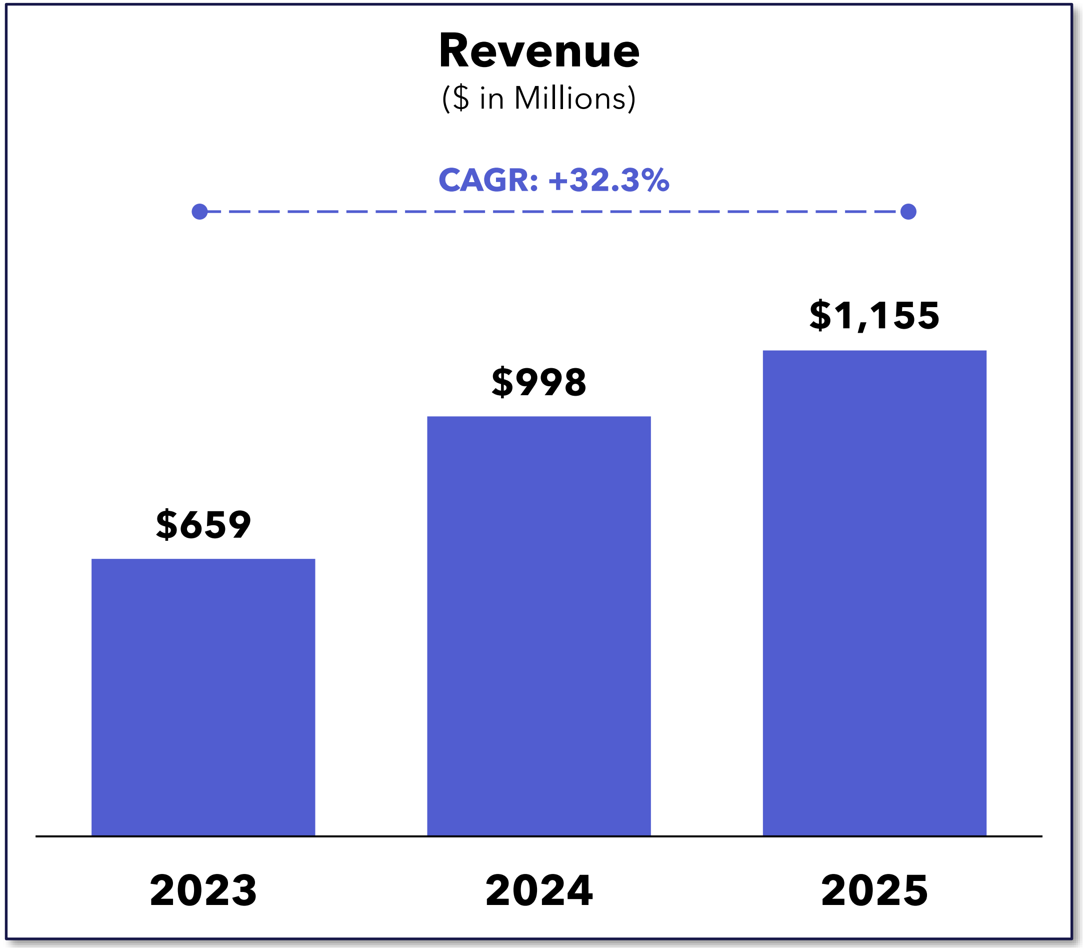
1. As of August 12, 2026.
2. Bilateral / Proprietary Acquisitions refers to acquisitions completed through direct negotiations with the seller and not as part of a competitive auction process.

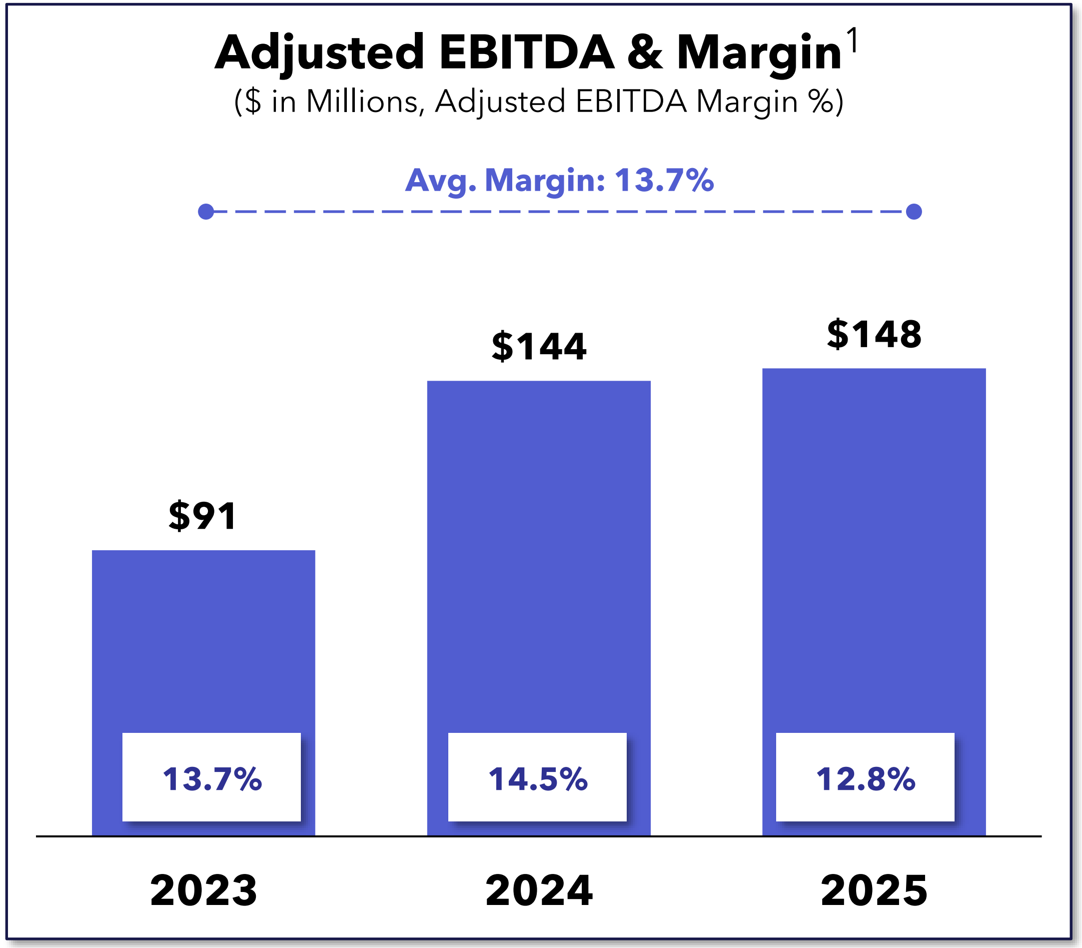
FINANCIAL PROFILE

ATTRACTIVE FINANCIAL PROFILE

1. **Sustainable, revenue growth** supported by **long-term customer commitments** and secular infrastructure investment
2. **Robust backlog, MSA-driven revenue model** and **revenue retention** underpin strong forward visibility
3. **~60% of revenue** derived from **re-occurring E&M services**, supported by 8,000 work orders per day, providing cash flow stability
4. **Mid-teens Adjusted EBITDA margins** and **strong FCF conversion** driven by scale and operating discipline
5. **Proprietary FUSE360** platform enables **real-time** operational visibility, supporting **data-driven** financial decision-making
6. Track record of **accretive acquisitions** complemented by a **repeatable** M&A integration playbook

HISTORICAL FINANCIAL PROFILE





Note: 2023 financial information from financial statements prepared by ITG and not subject to an audit under the standards of the Public Company Accounting Oversight Board (United States)

1. Represents a non-GAAP measure. Please see the Disclaimer for additional information about this non-GAAP measure and see the Appendix for reconciliation of non-GAAP measure to the most comparable GAAP measure

SECTOR-LEADING EARNINGS VISIBILITY…

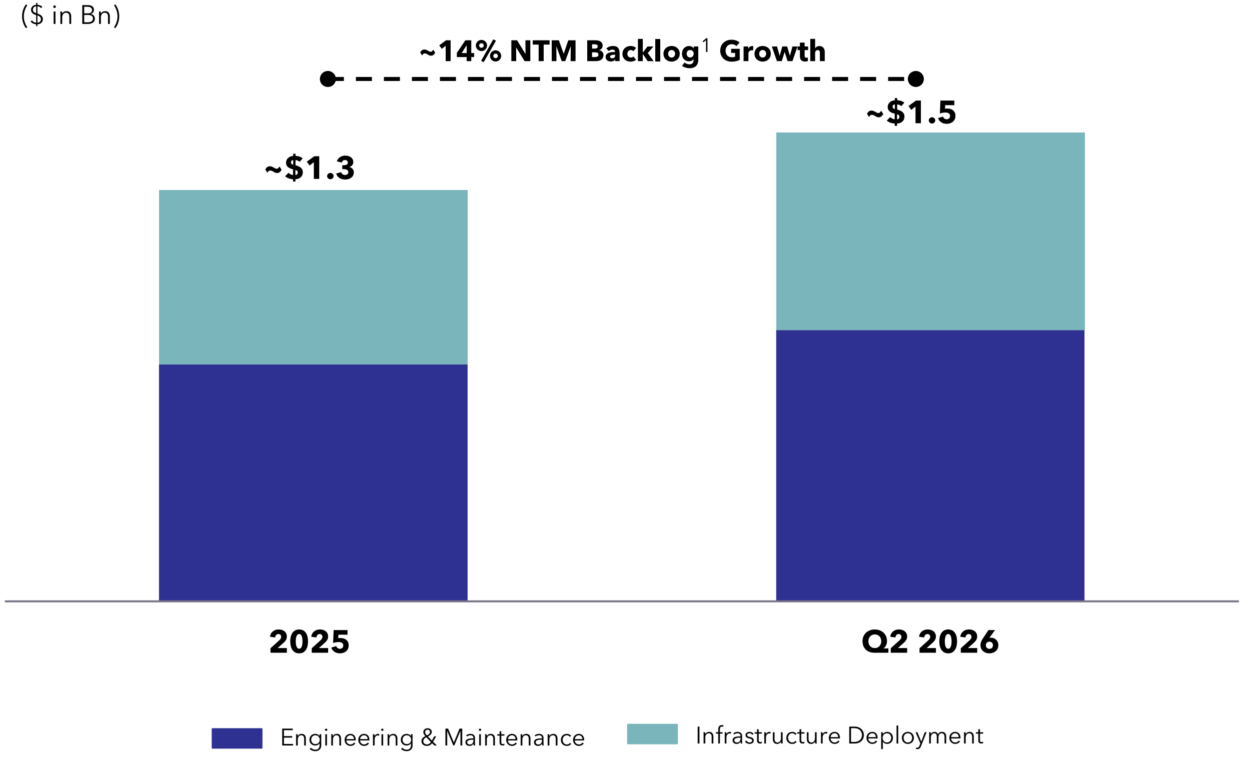
Durable Multi-Year MSAs

59%
2025 Revenue from
Re-Occurring E&M Services

~92%
of 2025 Revenue from MSAs

~100%
Historical MSA Renewal Rate

Significant NTM Backlog[1]



Expansive backlog driving downstream service attachment and re-occurring E&M opportunities

1. Next Twelve Month (NTM) Backlog represents total committed future revenue over the next twelve months supported by executed contracts, historical activity levels, customer guidance, and / or management estimates. Timing for revenue from projects included in NTM Backlog is subject to change based on a number of factors. Actual results may differ materially.

CAPITAL DEPLOYMENT OVERVIEW

Capital Deployment Strategy

Invest to Support Growth	Capital deployment strategy is focused on expanding truck fleet and executing synergistic M&A
High-ROI, Short-Payback Assets	Capex is primarily related to purchases of vehicles and tools with high ROI and short payback periods
Maintain a Capital-Light Base	Efficient and proactive maintenance capex investment drives high free cash flow conversion

Key Statistics

~2.6% Total Capex as a % of Revenue[1]

~70% Growth Capex[1]

~30% Maintenance Capex[1]

Capital-efficient business model with minimal Capex to service existing operations

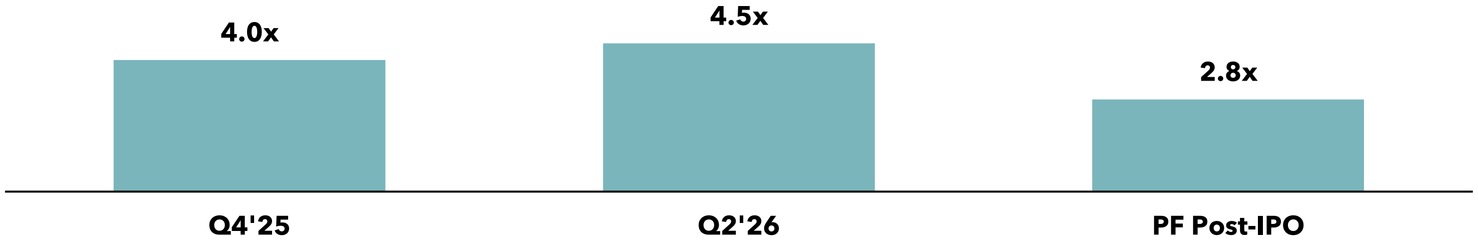
1. Represents management estimate

CAPITAL STRUCTURE SNAPSHOT

($ in Millions)	December 31, 2025	June 30, 2026	Pro Forma (Post-IPO)
Cash	**$3.7**	**$2.5**	**$2.5**
Revolving Credit Facility	30.0	112.0	17.6
Equipment Loan	88.3	98.3	98.3
Term Loan	660.0	651.8	422.7
Total Debt	**$778.3**	**$862.1**	**$538.7**
Net Debt	**$774.6**	**$859.6**	**$536.2**

Proforma Net Leverage Ratio

(Net Debt / PF TTM Adjusted EBITDA[1])



Cash Flow Driven Deleveraging

ITG believes it can de-lever by ~0.5x per year, excluding M&A, driven by FCF generation

1. Pro forma adjusted EBITDA includes adjustment permitted under the Company's credit agreement for EBITDA from acquired businesses for periods prior to their respective acquisition dates, including Centerline beginning in 2024, Tilson beginning in Q4 2024, and all other acquisitions beginning in 2023.

APPENDIX

NON-GAAP RECONCILIATION

($ in Millions)	2023	2024	2025
GAAP Net Income	**$16.3**	**$28.3**	**$6.2**
1 Interest Expense	25.9	30.5	47.9
Income Tax Expense	6.0	7.4	4.1
Depreciation Expense	16.0	23.3	31.4
Amortization of Intangibles	23.9	27.7	29.1
Other Expense, Net	-	1.5	4.0
Equity-Based Compensation	0.7	1.9	3.8
2 Restructuring, Integration, and Business Optimization Costs	-	-	13.6
3 Transaction Costs	0.2	2.8	5.1
4 Change in Fair Value of Contingent Liabilities	1.6	21.1	3.1
Adjusted EBITDA	**$90.6**	**$144.4**	**$148.3**
Adjusted EBITDA Margin[1]	*13.7%*	*14.5%*	*12.8%*

($ in Millions, except for Net Leverage Ratio)	Q4'25	Q2'26	Pro Forma Post-IPO
Total Debt	**$778.3**	**$862.1**	**$538.7**
Cash	3.7	2.5	2.5
Net Debt	**$774.6**	**$859.6**	**$536.2**
Proforma Trailing Twelve Month Adjusted EBITDA	196.3	192.3	188.8
Proforma Net Leverage Ratio	**3.95**	**4.47**	**2.84**

Commentary

1. Includes amortization of debt issuance costs incurred during the presented period
2. Represents non-recurring expenses associated with the restructuring of management positions, start-up costs for new markets and service offerings, and exiting locations that we do not expect will impact the go forward operations of the business
3. Represents professional, legal and advisory fees incurred in connection with acquisitions completed during the presented period
4. Represents non-recurring earnout amounts accrued to certain sellers in connection with the acquisitions completed during the presented period

1. Adjusted EBITDA Margin equals Adjusted EBITDA divided by Revenue.

FINANCIAL INFORMATION – BASIS OF PRESENTATION

- The financial overview summarizes the financial results of ITG Parent, LLC ("ITG Parent") for the fiscal years ended 2025, 2024, and 2023 and the three and six months ended June 30, 2026 and 2025.
  - ITG Parent's fiscal year end is December 31
- As a result of ITG, Inc.'s IPO and related organizational transactions, which occurred on July 2, 2026, ITG, Inc. consolidates ITG Parent. Accordingly, for future periods, the Company will present the historical condensed consolidated financial information and data of ITG, Inc., which will include the financial information and data of ITG Parent.
- Historical financials presented herein are based on ITG Parent's audited consolidated financial statements, prepared in accordance with U.S. GAAP for the fiscal years ended 2025, 2024 and 2023 and ITG's Parent's unaudited interim consolidated financial statements for the three and six months ended June 30, 2026 and 2025. Historical financials for fiscal year 2023 have not been audited under the standards of the PCAOB.
- Historical financials for fiscal years 2023 to 2025 reflect audited results and historical financials for the three and six months ended June 30, 2026 and 2025 reflect unaudited results, and such results include acquisitions completed during the respective periods; historical results are not presented on a pro forma basis for acquisitions completed after the applicable period end
- Financials are presented in U.S. dollars. The Company's operations are predominantly U.S.-based; no material foreign currency translation adjustments are assumed in the forecast period